

1

SenDEC Corp.
ELECTRONIC SERVICE MANUFACTURER WITH DESIGN AND ENGINEERING CAPABILITIES

Kevin W. Fiske, chairman and CEO
(607) 252-3000
Caryn Hoffman, VP
Thomas A. Hark, CEO
• Last year's rank: NR
• Years on list: 9
• Employees: 200

www.SenDEC.com

2

Employee Relations Associates Inc.
CONSULTING, TRAINING, CAREER TRANSITION SERVICES

Thomas C. Williams, president, CEO
(607) 252-3000
John P. Salaf, VP
• Last year's rank: 2
• Years on list: 23
• Employees: 24

www.era-associates.com

3

Retrotech Inc.
SOFTWARE, ENGINEERING AND PROJECT MANAGEMENT

Drew Bell, CEO
(607) 252-3000
David G. Goulet, COO
• Last year's rank: NR
• Years on list: 17
• Employees: 85

www.retrotech.com

4

Butler/Till Media Services Inc.
MEDIA BUYING, PLANNING, CONSULTING AND FULL SERVICE

Donna L. Butler, president and CEO
(607) 252-3000
• Last year's rank: 1
• Years on list: 17
• Employees: 62

www.butlertill.com

5

D4 LLC
COMPUTER FORENSICS, LITIGATION SUPPORT AND E-Discovery SERVICES

John Bialinski, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 65

www.d4discovery.com



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6

Fibertech Networks LLC
FIBER OPTIC NETWORK PROVIDER

John E. Papp, president and CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 220

www.fibertech.com

7

ADI LLC
FORMS, MAIL AND DATA DOCUMENT MANAGEMENT AND IMPROVEMENT

E. Jeffrey Patten, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 30

www.adiinc.com

8

Xerographic Solutions Inc.
DOCUMENT MANAGEMENT CONSULTANTS

Mark Piro, president and CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 32
• Employees: 32

www.xeromail.com

9

Play Glass & Mirror Co. Inc.
GLAZING CONTRACTOR

John P. Papp, president and CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 90

www.playglass.com

10

Lapp Insulators LLC
MANUFACTURER OF ROCKWOOL INSULATION PRODUCTS

John Papp, president and CEO
(607) 252-3000
• Last year's rank: 10
• Years on list: 5
• Employees: 135

www.lappinsulator.com

11

Frontier Glass Inc.
COMMERCIAL AND RESIDENTIAL GLASS CONTRACTOR

Frank Segizala, president
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 12

www.frontierglass.com

12

Action Direct USA
NATIONAL RETAILER OF USED TOYS

John Janacek, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 6
• Employees: 231

www.actiondirectusa.com

13

Impact Technologies LLC
SOFTWARE DEVELOPMENT AND BUSINESS DEVELOPMENT SERVICES

Mark L. Redding, president
(607) 252-3000
• Last year's rank: NR
• Years on list: 6
• Employees: 27

www.impacttech.com

14

Slinx Enterprises Inc.
SOFTWARE DEVELOPMENT AND BUSINESS DEVELOPMENT SERVICES

Greg Jurek, CEO
(607) 252-3000
• Last year's rank: 2
• Years on list: 6
• Employees: 25

www.slinx.com

15

Labella Associates PC
ENGINEERING, ARCHITECTURE AND INTERIORS

Sergio Estrella, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 20
• Employees: 120

www.labella.com

16

Rochester Precision Optics LLC
MANUFACTURER OF OPTICAL COMPONENTS AND ASSEMBLIES

William P. Neary, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 24
• Employees: 24

www.rpo.com

17

Pharos Systems International Inc.
FIBER OPTIC NETWORK PROVIDER

John E. Papp, president and CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 220

www.pharos.com

18

Syber Instruments LLC
SOFTWARE DEVELOPMENT AND BUSINESS DEVELOPMENT SERVICES

Mark Piro, president and CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 2
• Employees: 32

www.syber.com

19

Fisher Associates Inc.
ENGINEERING AND SURVEYING SERVICES

Clayton A. Fisher, president and CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 2
• Employees: 20

www.fisherassoc.com

20

Mindor Technologies Inc.
PROFESSIONAL SERVICES, CONSULTING, PROJECT MANAGEMENT, SYSTEMS

Mark E. Papp, president and CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 7
• Employees: 24

www.mindor.com

21

RJ Taylor General Contractors
COMMERCIAL GENERAL CONTRACTOR

James B. Taylor, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 85

www.rjtaylor.com

22

Info Directions
RESEARCH, ANALYSIS, SUPPORT AND WEBSITE DEVELOPMENT FOR THE TELECOM INDUSTRY

Ronald J. Colburn, president and CEO
(607) 252-3000
• Last year's rank: 44
• Years on list: 1
• Employees: 255

www.infodirections.com

23

Impract Inc.
SOFTWARE DEVELOPMENT AND BUSINESS DEVELOPMENT SERVICES

Mark L. Redding, president
(607) 252-3000
• Last year's rank: NR
• Years on list: 6
• Employees: 27

www.impract.com

24

ConServe
AGENCY FOR GENERAL INVESTMENT MANAGEMENT

Mark E. Papp, president and CEO
(607) 252-3000
• Last year's rank: 50
• Years on list: 2
• Employees: 25

www.conserve.com

25

Gates Automation Center
SOFTWARE DEVELOPMENT AND BUSINESS DEVELOPMENT SERVICES

John Papp, president and CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 42

www.gatesautomation.com

26

Custom Courier Solutions Inc.
LOGISTICS AND TRANSPORTATION

Daniel A. Cioffi, president and CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 2
• Employees: 54

www.ccsolutions.com

27

WebTitle Agency
TITLE SEARCH SERVICES FROM REAL ESTATE, child marketing agency partner

John Papp, president and CEO
(607) 252-3000
• Last year's rank: 27
• Years on list: 2
• Employees: 30,000

www.webtitle.com

28

Sutherland Global Services
INTERNATIONAL BUSINESS COMPANY

Billy W. Sutherland, chairman and CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 46
• Employees: 30,000

www.sutherlandglobal.com

29

Palmer Food Services
FOOD SERVICE DISTRIBUTOR AND RETAILER

Debra M. "Mac" Palmer, president and CEO
(607) 252-3000
• Last year's rank: 63
• Years on list: 4
• Employees: 205

www.palmerfoods.com

30

The Bonadio Group
LEGAL, FINANCIAL, ACCOUNTING AND CONSULTING

Thomas J. Bonadio, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 3
• Employees: 325

www.thebonadiogroup.com

31

Rochester Optical
OPTICAL MANUFACTURING AND RETAIL SERVICES

Patrick N. Reid, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 23

www.rochesteroptical.com

32

Bristol ID Technologies
MANUFACTURER OF CUSTOM PLASTIC CARDS

Keith Tynes, president and CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 55

www.bristolid.com

33

Geneseo Regional Bank
COMMERCIAL BANKING SERVICES

Philip J. Papp, president and CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 47
• Employees: 47

www.geneseoregionalbank.com

34

Accurate Acoustical Inc.
COMMERCIAL, RESIDENTIAL AUDIO

Scott J. Papp, president and CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 25

www.acoustical.com

35

Levin Tree Services Inc.
TREE MAINTENANCE SERVICES

Paul J. Levin, president and CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 3,200

www.levin-tree.com

36

Manning & Napier Advisors Inc.
INVESTMENT MANAGEMENT ADVISOR

James A. Manning, president and CEO
(607) 252-3000
• Last year's rank: 26
• Years on list: 1
• Employees: 50

www.manning-napier.com

37

Edman Anthony & Associates Inc.
CONSULTING, FINANCIAL, INVESTMENT AND SPORTS MANAGEMENT

Russell J. Edman, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 300

www.edman.com

38

New Scale Technologies
MANUFACTURER OF SMALL BUSINESS SYSTEMS THAT ENABLE BUSINESS TO GROW

David Henderson (top) and David Henderson (bottom), president and CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 2
• Employees: 27

www.newscale.com

39

Delta Sigma Inc.
SOFTWARE AND SYSTEMS SALES

John Papp, president and CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 11

www.deltastigma.com

40

First American Equipment Finance
COMMERCIAL, RESIDENTIAL EQUIPMENT FINANCE

William K. Weyhls, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 9
• Employees: 94

www.firstam.com

41

Wegmans Food Markets Inc.
RETAIL FOOD AND GROCERIES

Donald B. Wegman, CEO
(607) 252-3000
• Last year's rank: 55
• Years on list: 20
• Employees: 20,203

www.wegmans.com

42

Beck's Garden Supplies LLC
HARDWARE, LANDSCAPE AND GARDEN SERVICES

James Brown, owner
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 1

www.becksgardensupplies.com

43

Eagle Productivity Solutions
TRAINING AND CONSULTING FOR TECHNOLOGY IMPLEMENTATION

Michael Tammara, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 23

www.eagleprod.com

44

Lumchby Systems Inc.-Home of NUTRISOFT
SOFTWARE FOR K-12 EDUCATIONAL PURPOSES

Colin Davidson, president and CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 70

www.lumchby.com

45

D'Agostino General Contractors Inc.
GENERAL CONTRACTOR, COMMERCIAL, RESIDENTIAL

James A. D'Agostino, president and CEO
(607) 252-3000
• Last year's rank: 32
• Years on list: 1
• Employees: 6

www.dagostino.com

46

Harris Beach PLLC
REAL ESTATE BROKER, REAL ESTATE SERVICES

John A. Harris, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 5
• Employees: 32

www.harrisbeach.com

47

Pathfinder Engineers and Architects LLP
ARCHITECTURAL, ARCHITECTURE, ENGINEERING, INTERIORS, COMMERCIAL DESIGN

James A. Harris, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 5
• Employees: 32

www.pathfinder.com

48

MONAL Apparel
APPAREL DISTRIBUTOR

John Harris, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 6

www.monal.com

49

Mech Tech HVAC Inc.
COMMERCIAL, RESIDENTIAL, INDUSTRIAL CONTRACTOR

Edward J. Burns, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 2
• Employees: 4

www.mechtech.com

50

Omi Financial Group Inc.
ASSET MANAGEMENT

Anthony A. Williams, president and CEO
(607) 252-3000
• Last year's rank: 2
• Years on list: 5
• Employees: 60

www.omifinancial.com

51

D3 Engineering LLC
GENERAL ENGINEERING, DESIGN, SERVICE PROVIDER

Scott Hansen, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 20

www.d3engineering.com

52

Premium Mortgage Corp.
MORTGAGE LENDER

Michael J. Donopoff, president and CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 2
• Employees: 30

www.premiomortgage.com

53

Real Lease Inc.
COMMERCIAL, RESIDENTIAL AND ENERGY EQUIPMENT LEASING

Robert A. Rosen, CEO and president
(607) 252-3000
• Last year's rank: 28
• Years on list: 9
• Employees: 9

www.reallease.com

54

David Field FLP
REAL ESTATE

Leslie M. Korman, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 49

www.davidfield.com

55

Relison Construction Sales LLC
GENERAL CONTRACTOR, COMMERCIAL, RESIDENTIAL

Mark Dewey, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 5

www.relison.com

56

Partners + Napier
BANKING, FINANCIAL AND INVESTMENT SERVICES

Sharon Napier, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 20

www.partnersnapier.com

57

American Packaging Corp.
MANUFACTURER OF FLEXIBLE PACKAGING MATERIALS FOR FOOD, BEVERAGE AND OTHER INDUSTRIES

Peter J. Schmitt, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 6
• Employees: 270

www.amppack.com

58

Classical Associates of the Finger Lakes
CHILDREN'S EDUCATIONAL SERVICES TO CHILDREN

John Papp, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 79

www.classical.com

59

Benefit Resource Inc.
INVESTMENT MANAGEMENT SERVICES, ADMINISTRATION FOR 401(K), 403(B) AND OTHER RETIREMENT PLANS

Richard J. Silbman, president and CEO
(607) 252-3000
• Last year's rank: 79
• Years on list: 7
• Employees: 20

www.benefitresource.com

60

New York Commercial Flooring Inc.
INSTALLATION, COMMERCIAL SALES

John Papp, president and CEO
(607) 252-3000
• Last year's rank: 66
• Years on list: 1
• Employees: 20

www.nyccfl.com

61

Rochester Clinical Research Inc.
PHARMACEUTICAL RESEARCH

Patrick S. Landrum, president and CEO
(607) 252-3000
• Last year's rank: 74
• Years on list: 1
• Employees: 29

www.rcri.com

62

Bond Financial Network Inc.
FINANCIAL SERVICES

Frank A. Bond, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 3
• Employees: 48

www.bondfn.com

63

Passero Associates P.C.
PROFESSIONAL ARCHITECTURAL, ENGINEERING AND INTERIORS

John Papp, president and CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 87
• Employees: 86

www.passero.com

64

Athletica Inc.
NATIONAL CHAIRMAN AND COORDINATOR OF COLLEGE FOOTBALL AND BASKETBALL

Andy Coffey, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 3
• Employees: 30

www.athletica.com

65

John Beltem Heating & Cooling
HVAC AND HEATING CONTRACTOR

John Beltem, owner, chairman, President Beltem Heating & Cooling, president Kathy Beltem, VP, SBA (607) 252-3000
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 54

www.jbeltem.com

66

Classic Automation LLC
SUPERIOR OF PLASTIC ROLLERS, COATING EQUIPMENT

John Papp, CEO
(607) 252-3000
• Last year's rank: 51
• Years on list: 2
• Employees: 38

www.classicautomation.com

67

Conifer Realty LLC
PROPERTY MANAGEMENT AND BROKERAGE

Timothy B. Neuman, CEO and president
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 50

www.coniferrealty.com

68

VP Supply Corp.
WHOLESALE DISTRIBUTOR OF PLUMBING, MECHANICAL AND ELECTRICAL SUPPLIES

Gary Curtis, CEO
(607) 252-3000
• Last year's rank: 70
• Years on list: 3
• Employees: 20

www.vpsupply.com

69

SPS Medical Supply Corp.
MANUFACTURER OF STENTILIZED MEDICAL INSTRUMENTS, PACKAGING AND REUSE-RESISTANT SUPPLIES

James Haggan, president and CEO
(607) 252-3000
• Last year's rank: 91
• Years on list: 6
• Employees: 72

www.spsmedical.com

70

Excelsus Solutions
LABOR FORCE ON-DIEM, PAYROLL SERVICES, HR CONSULTING, TRAINING, RECRUITING, EXECUTIVE SEARCH, HR CONSULTING

Mark Leland, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 2
• Employees: 20

www.excelsusolutions.com

71

Bergmann Associates
CONSULTING ENGINEERS, ARCHITECTS, SURVEYORS AND DESIGN SERVICES

Thomas C. Mitchell, CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 42
• Employees: 340

www.bergmann.com

72

Stefan Sydor Optics Inc.
PROFESSIONAL OPTICIAN

James M. Sydor, CEO
(607) 252-3000
• Last year's rank: 93
• Years on list: 24
• Employees: 60

www.stefan.com

73

Clark Patterson Lee
FULL SERVICE ARCHITECTURE AND ENGINEERING

Phillip C. Clark, chairman & CEO
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 200

www.clarkpatterson.com

74

Volvo Rents
CONSTRUCTION EQUIPMENT AND INDUSTRIALS, SPECIAL SALES AND LEASING

John Papp, CEO
(607) 252-3000
• Last year's rank: 75
• Years on list: 4
• Employees: 48

www.volvo-rent.com

75

Surmotech Inc.
SOFTWARE DEVELOPMENT AND BUSINESS DEVELOPMENT SERVICES

Jerry J. Salomon, president (607) 252-3000
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 52

www.surmotech.com

76

Isaac Heating & Air Conditioning
HVAC AND HEATING CONTRACTOR

Raymond Isaac, president
(607) 252-3000
• Last year's rank: NR
• Years on list: 1
• Employees: 12

www.isaacheating.com